



MATHELIN BAY™
ASSOCIATES LLC

PLASTICS INDUSTRY CONSULTANTS



MathelinBay.com • PlastiTrail.com



Plastics Resin Consulting Solutions

- Can we buy better?
- Are we using enough recycled material?
- Are we managing resin price volatility?

Plastics Mergers & Acquisitions Consulting Solutions

- Can we quickly perform operational due diligence on a plastics processor we are bidding on?
- Can we identify potential EBITDA improvements and identify and quantify potential risks?
- If we are a plastics processor, how can we identify sustainable improvements that will help us to achieve a higher EBITDA multiple when we decide to sell our company?

Plastics Packaging Consulting Solutions

- Can we buy plastics packaging better even if we don't directly buy plastics resins?

Technical Plastics Consulting Solutions

- Are we using the right plastics resins?
- Can we supplement our in-house Technical Resources?
- Can we better manage the demands of the product life cycle when customers start demanding additional cost reductions for our plastic products?

Plastics Market Research Consulting Solutions

- How can we best enter a new market such as the U.S. for the first time?
- How can we enter a market for polymers that are new to us?

PlastiTrail.com Global Plastics Marketplace

- Blockchain enabled
- From Mathelin Bay



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